

Fundraising Quiz

Participant Name:_____ **Email:**_____

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This webinar presents an overview of legal issues concerning fundraising by nonprofit organizations, including charitable solicitation registration, required IRS acknowledgments, and gambling laws.

Presenter: Robyn Miller, Esq., Pro Bono Partnership of Atlanta

1. A nonprofit organization need only register for solicitation in the state in which it is incorporated even if it solicits from other states.
True OR False?
2. All states require registration for solicitation. True OR False?
3. What constitutes "solicitation"?
 - A) Ticket Sales to special events such as galas, silent auctions or sports tournaments.
 - B) Government Grants
 - C) Solicitation of private corporations
 - D) Fundraising appeals to the general public via face to face interaction, social media, tv, radio, or mail
 - E) All of the above.
4. What is the set of advisory guidelines for Internet solicitation called?

5. What is the name of the website where one can find a Unified Registration Statement and information regarding solicitation registration per specific states? _____
6. The donation of services or facilities (such as parking spaces) to a nonprofit may be filed as a tax deductible by the donor to the IRS.
True OR False?
7. The donor, not the nonprofit organization, should determine the value of all non-cash donations. True OR False?
8. In this arrangement, a for-profit company teams with a non-profit organization in order to market the for-profit company and make a contribution of sales in the form of donations to the non-profit organization.
 - A) Cause Related Marketing
 - B) Do-Gooder Marketing
 - C) Win-Win Marketing
9. Gambling includes these 3 elements:
 - 1.) _____

2.) _____

3.) _____

10. A donor's deduction is reduced by the value of anything received in return for the ticket to a special event. True OR False?