# The Continuing Education Certificate in Nonprofit Management

WVU Division of Social Work, Office of Professional & Community Education

The following Faces of Leadership: Connect, Create, Engage 2012 sessions have been approved as qualifying towards the CE Certificate in Nonprofit Management:

# Tuesday, August 7

Opening Keynote (12-1pm): The Shock of the Possible (Special Topics/Electives, 1.0 hours)

#### **Session 1: 1:30-3pm** (all worth 1.5 hours)

- 1: The Non-Marketers Guide to Social Marketing Part 1 (Special Topics/Electives)
- 2: Toolkit for Working with Rural Volunteers (Human Resource Development Volunteers)
- 3: Seven Character Qualities of Good Leaders (Human Resource Development Management)
- 4: Facilitated Brainstorming The Art of Ideation (Special Topics/Electives)
- 5: The FUN in Fundraising (Resource Development-Special Topics in Resource Development)
- **7: Community Development Program Planning Utilizing Logic Models Part 1** (Service Provision Program Development)
- 8: Networking: It's all about Relationships (Special Topics/Electives)
- **9: Leading the Way or Getting Left Behind: Capacity Counts for Nonprofits!** (Nonprofit Fundamentals Organizational Design and Infrastructure)

#### Session 2: 3:30-5pm (all worth 1.5 hours)

- 10: The Non-Marketers Guide to Social Marketing Part 2 (Special Topics/Electives)
- 11: Using Available Technology to Enhance Volunteer Service (Human Resource Development Volunteers)
- **12: Creating and Sustaining Momentum for Your Initiatives: Getting Others to Buy-In** (Special Topics/Electives)
- 13: ParallaxShift: How to See the World with New Eyes (Special Topics/Electives)
- 14: Planning (Not Writing!) Your Grant Applications (Resource Development Grant Writing)
- 15: Reflection: Understanding the Impact of Service (Special Topics/Electives)
- **16: Community Development Program Planning Utilizing Logic Models Part 2** (Service Provision Program Development)
- 17: Strategic Planning Using the "Good to Great" Framework (Service Provision Program Development)
- **18: Finally! A Support System for Nonprofits** (Special Topics/Electives)

## Wednesday, August 8

### General Session (9am-12pm): Be Prepared to Be Surprised

(Special Topics/Electives, 3.0 hours)

#### **Session 3: 1:30-3pm** (all worth 1.5 hours)

- 19: Outreach Strategies for Rural Nonprofits (Service Provision Rural Community Service)
- 20: Managing Volunteers: Getting Them and Keeping Them (Human Resource Development Volunteers)

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- **21: Change Leadership for Positive Organizational Transformation Part 1** (Nonprofit Fundamentals Organizational Design and Infrastructure OR Service Provision Program Development)
- **22: Think Like a Fighter Pilot Strengthen Your Decision-Making** Skills (Human Resource Development Management)
- 23: The Secret to Fundraising (Resource Development Special Topics in Resource Development)
- 25: Tell Your Story Using Outcome Data (Service Provision Program/Organizational Design & Evaluation)
- **26: Rock Your Projects: How to Lead a Team That Delivers Results** (Human Resource Development Management)
- **27: Leadership Motivation: What Motivates Volunteer Community Leaders?** (Human Resource Development Volunteers)

#### **Session 4: 3:30-5pm** (all worth 1.5 hours)

- **29: Making Generational Differences Work in Your Volunteer Program** (Human Resource Development Volunteers)
- **30:** Change Leadership for Positive Organizational Transformation Part 2 (Nonprofit Fundamentals Organizational Design and Infrastructure OR Service Provision Program Development)
- 31: The Value of Story: Storytelling as a Social Currency (Special Topics/Electives)
- 32: Some Legal Stuff You Wanted to Know but Were Afraid to Ask (Special Topics/Electives)
- 34: Practical Program Evaluation (Service Provision Program/Organizational Design & Evaluation)
- 35: What the Most Successful Women Do Right (Special Topics/Electives)
- **36**: **The Effective Meeting Facilitator: Maximizing Engagement and Results** (Board of Directors/Governance Board Operations)

## Thursday, August 9

#### **Session 5: 9-10:30am** (all worth 1.5 hours)

- **37:** How to Deal with Annoying People: Understanding Social Styles as Strengths Part 1 (Human Resource Development Management)
- **38: A Community of Neighbors** (Human Resource Development Volunteers)
- **39: Outclass the Competition Business Etiquette** (Special Topics/Electives)
- **40: Connecting People to Public Issues: Connect Create Engage** (Service Provision Program Development)
- 41: Shaking the Money Tree to Fund Your Project (Resource Development Grant Writing)
- 43: Social Media: Marketing Panacea or Advertising Black Hole? (Special Topics/Electives)
- **45**: **Board Member Roles, Responsibilities, and Opportunities to Serve** (Board of Directors/Governance Board Self Governance)

### **Session 6: 11:00am-12:30pm** (all worth 1.5 hours)

- **46: How to Deal with Annoying People: Understanding Social Styles as Strengths Part 2** (Human Resource Development Management)
- **47: How to Fire Volunteers** (Human Resource Development Volunteers)
- 49: Building Meaningful Service Projects (Human Resource Development Volunteers)
- 50: After the Award Managing a Federal Grant (Resource Development Grant Writing)
- **52: The ABCs of Advocacy** (Nonprofit Fundamentals Legal Organization)
- **54: LINKing Campuses and Communities** (Special Topics/Electives)

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